

## Slovenian business delegation to Türkiye

Ankara, 13 – 15 January 2025

Participating Slovenian companies (as per **20 December 2024**):

#	Company / web	Main activity	Business interest in Türkiye
1.	<b>Cestel d.o.o.</b> <a href="http://www.siwim.com">www.siwim.com</a>	Weigh-in-motion (WIM) system producer - SiWIM. SiWIM is a Bridge-WIM - sensors are installed under the soffit of an existing road bridge, it weighs trucks in free-flow, it has several crucial advantages in comparison to classic-road-WIM systems.	Meetings with: - partners that would promote the SiWIM on the Turkish market ; - customers/users
2.	<b>Comita d.o.o.</b> <a href="http://www.comita.si">www.comita.si</a>	Telecommunications, Security, IT and Automation solutions integration in <b>Energy, Oil &amp; Gas</b> and Transportation industry	Business cooperation with <b>Turkish Energy and Oil &amp; Gas companies</b>
3.	<b>Fibmarkt d.o.o.</b> <a href="https://fibmarkt.si/en/">https://fibmarkt.si/en/</a>	Production of <b>steel constructions</b>	Production of steel parts with higher demands up to <b>80 tons</b>

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4.	Impol 2000, d. d. <a href="https://www.impol.com/">https://www.impol.com/</a>	<p>Manufacturer of <b>aluminium parts and products</b> from own foundry (250,000 tons of products). <u>Production processes</u>:</p> <ul style="list-style-type: none"> <li>- Casting Extruding &amp; drawing</li> <li>- Forging Machining</li> <li>- Hot &amp; Cold &amp; Foil rolling</li> <li>- Stamping</li> <li>- Coil coating</li> </ul> <p><u>Products intended for industries</u>: Automotive, Pharmaceutical, Food processing, Transport, Electrical industry, Renewable resources, Consumer goods, Construction, Aeronautical and aerospace industry</p>	<ul style="list-style-type: none"> <li>- Aeronautical and aerospace industry</li> <li>- Automotive industry (Lucid motors, Ceer motors)</li> <li>- The Saudi Pharma market (foils)</li> <li>- Defence (Scopa Industries)</li> <li>- Pharmaceutical industry</li> <li>- Food processing industry</li> <li>- Transport</li> <li>- Electrical industry</li> <li>- Renewable resources</li> <li>- Consumer goods</li> <li>- Construction</li> </ul>
5.	Intectiv d.o.o. <a href="https://www.intectiv.com/">https://www.intectiv.com/</a>	<b>DEFENCE</b> : electronics & production of PCB (Printed Circuit Boards)	<p>PCB's for <b>Military and Aerospace</b>. AS9100d certified.</p> <ul style="list-style-type: none"> <li>- request: meeting representatives of <b>Aselsan</b></li> </ul>
6.	Intereuropa d.d. <a href="https://www.intereuropa.si/en/">https://www.intereuropa.si/en/</a>	<b>logistics</b>	<ul style="list-style-type: none"> <li>- International transport: air, sea and land</li> <li>- Storage and distribution in EU</li> <li>- Custom clearance</li> </ul>
7.	Izop-k d.o.o. <a href="http://www.izop-k.com">www.izop-k.com</a>	<b>DEFENCE</b> : production, warehousing, logistics	Production of <b>ammunition, rifle</b> , and logistic company

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8.	KOPS PRO, production of sheet metal products d.o.o. <a href="https://www.kops.si/en">https://www.kops.si/en</a> ; <a href="https://www.kopaoven.com/">https://www.kopaoven.com/</a>	<b>Metal</b> industry (cutting and varnishing; bending, spot welding, welding, installation)	- expansion of the marketing network, - market research, - material procurement (supply)
9.	Port of Koper plc <a href="https://www.luka-kp.si/en/">https://www.luka-kp.si/en/</a>	transport, <b>logistics</b> , all kind of <b>cargo manipulation</b> , storage, warehousing	to meet logistics and <b>transport companies</b> , <b>shipowners</b> , exporters to Europe, importers from Europe
10.	MC Public Affairs s.a.r.l. <a href="https://mcpublicaffairs.com/">https://mcpublicaffairs.com/</a>	<b>Lobbying</b> & Governmental Affairs (London and Slovenian based company)	Space, IT, automotive
11.	SIBIZ <a href="https://sibiz.eu/tr/">https://sibiz.eu/tr/</a>	Corporate and <b>business services</b>	Specializing in assisting corporate and business <b>clients from Türkiye</b> entering the Slovenian and Adriatic region markets, offering comprehensive <b>legal, accounting, tax, and full-service support</b> for a seamless market entry and growth.
12.	Šumer d.o.o. <a href="http://www.sumer.si">www.sumer.si</a>	Mechanical <b>metal processing</b> , thermoplastic injection moulding, ultrasonic cleaning of metals, ultrasonic <b>welding of thermoplastics and metals</b> , heat and <b>surface treatment of metals</b> , manufacture of <b>springs and spring elements</b>	Searching for <b>potential customer</b> from Automotive, Electric and Gas Metering and Home Kitchen Appliances

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13.	<p>TRIMPEX d.o.o.</p> <p><a href="https://www.trimpeks.si/en-us/">https://www.trimpeks.si/en-us/</a></p>	<p><b>DEFENCE:</b> they specialize in trade of special-purpose goods and services for the security, defence, and aviation industries.</p> <ul style="list-style-type: none"> <li>- over <b>30 years'</b> experience with government entities in SLO, EU and SEE</li> <li>- Expertise in <b>modernizing and upgrading</b> defence/security equipment,</li> <li>- Strong <b>global network:</b> suppliers, repairers, and aircraft maintenance engineers,</li> <li>- Proven partner in <b>government/public procurement</b> and security projects,</li> <li>- <b>ISO 9001</b> certified: specialized in <b>MAINTENANCE of aircraft</b>, aero engines, and components.</li> </ul> <p><b>Services include:</b></p> <ul style="list-style-type: none"> <li>- Supply of <b>spare parts</b>, calibration, and testing,</li> <li>- <b>Airfield lighting equipment</b> for civil/military airports and heliports (runways, taxiways),</li> <li>- <b>COUNTER DRONE PROTECTION:</b> radar systems, RF scanners, cameras, jammers, and drone "take-over" technology.</li> </ul>	



#	Institution / Organisation / Participant	Activity	Business interest in Türkiye
14.	<p><b>Public Agency SPIRIT Slovenia</b>  <a href="https://www.sloveniabusiness.eu/">https://www.sloveniabusiness.eu/</a>            - Mr <b>Rok Capl</b>, CEO            - Ms <b>Tamara Zajec Balažič</b>, Deputy Director            - Ms <b>Tanja Drobnič</b>, Secretary at Internationalization Promotion Department</p>	<p>Promotion of Slovenian business environment, business opportunities &amp; proposals and attracting <b>FDI to Slovenia</b></p>	<p>identification of potential <b>Turkish business partners and investors</b> to Slovenia</p>
15.	<p><b>Ministry of Foreign and European Affairs, Department for Bilateral Economic Cooperation II</b>            - Mr <b>Rok Tomšič</b>, Head of Dpt.            - Mr <b>Gregor Slabe</b></p>	<p><b>Bilateral economic cooperation</b> with the countries of Eastern Europe, the Southern Caucasus and Central Asia, Africa, Asia, the Middle East and <b>Türkiye</b></p>	<p>Exchange in governmental, institutional and business related level</p>
16.	<p><b>Defence Industry Cluster of Slovenia (GOIS)</b>  <a href="https://www.giz-gois.eu/?lang=en">https://www.giz-gois.eu/?lang=en</a>            - Mr <b>Boštjan Skalar</b>, director</p>	<p>Economic interest association of Slovenian <b>defence, protection and security industry</b></p>	<p>Connecting Turkish and Slovenian businesses in field of <b>defence</b>, protection and security</p>
17.	<p><b>Chamber of Commerce and Industry of Slovenia</b>            International Relations Dpt.  <a href="https://businessslovenia.gzs.si/">https://businessslovenia.gzs.si/</a>            - Mr <b>Matej Rogelj</b></p>	<p><b>National Chamber</b> of Commerce and Industry (business representative and lobbying organisation)</p>	<p>Connecting Turkish and Slovenian businesses</p>

Ljubljana, 20 December, 2024

